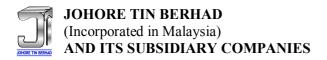


#### JOHORE TIN BERHAD (Company No. 532570-V) (Incorporated in Malaysia) AND ITS SUBSIDIARY COMPANIES

### QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016

(UNAUDITED)

This Report is dated 22<sup>nd</sup> November 2016.



# QUARTERLY REPORT

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## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED)

|                                 |           | INDIVIDUAL QUARTER                       |  | CUMULATIVE QUARTER                        |   |  |
|---------------------------------|-----------|--|--|---|---|--|
|                                 |           | Current<br>Year<br>Quarter<br>30-09-2016 | Preceding Year<br>Corresponding<br>Quarter<br>30-09-2015 | Current<br>Year-<br>To-Date<br>30-09-2016 | Preceding<br>Year-<br>To-Date<br>30-09-2015 |  |
|                                 | NOTE      | RM'000                                   | S0-09-2015<br>RM'000                                     | RM'000                                    | S0-09-2015<br>RM'000                        |  |
| REVENUE                         |           | 115,866                                  | 97,915   | 322,802                                   | 302,324                                     |  |
| Cost of Sales                   |           | (94,190)                                 | (85,792)   | (271,058)                                 | (257,192)                                   |  |
| GROSS PROFIT                    |           | 21,676                                   | 12,123   | 51,744                                    | 45,132                                      |  |
| Other income                    |           | 326                                      | 2,049  | 1,174                                     | 6,311                                       |  |
| Administrative expenses         |           | (3,858)                                  | (3,526)  | (11,419)                                  | (9,960)                                     |  |
| Distribution expenses           |           | (3,530)                                  | (3,680)  | (10,342)                                  | (11,323)                                    |  |
| Other expenses                  |           | 157                                      | (2,017)  | 3,445                                     | (8,837)                                     |  |
| Finance costs                   |           | (661)                                    | (524)  | (2,027)                                   | (1,567)                                     |  |
| PROFIT BEFORE TAX               |           | 14,110                                   | 4,425  | 32,575                                    | 19,756                                      |  |
| Income tax expense              | <b>B6</b> | (3,180)                                  | (1,510)  | (6,512)                                   | (5,498)                                     |  |
| PROFIT FOR THE PERIO            | D         | 10,930                                   | 2,915  | 26,063                                    | 14,258                                      |  |
| Non-controlling interest        |           | (145)                                    | 373  | (1,413)                                   | (306)                                       |  |
| PROFIT ATRRIBUTABLE             |           |  |  |   |   |  |
| <b>OWNERS OF THE COMP</b>       | ANY       | 10,785                                   | 3,288  | 24,650                                    | 13,952                                      |  |
| OTHER COMPREHENSIV              | E         |  |  |   |   |  |
| INCOME                          |           |  |  |   |   |  |
| Foreign currency translation    |           | (18)                                     | 51   | (36)                                      | 59  |  |
| Total other comprehensive       |           |  |  |   |   |  |
| income for the period           |           | (18)                                     | 51   | (36)                                      | 59  |  |
| <b>COMPREHENSIVE INCOM</b>      | ME        |  |  |   |   |  |
| FOR THE FINANCIAL               |           |  |  |   |   |  |
| PERIOD                          | <b>B8</b> | 10,767                                   | 3,339  | 24,614                                    | 14,011                                      |  |
|                                 |           |  |  |   |   |  |
| Profit after tax attributable t | to:       | 10 505                                   | 2 2 0 0  | <b>2</b> 4 6 <b>5</b> 0                   | 10.050                                      |  |
| Owners of the Company           |           | 10,785                                   | 3,288  | 24,650                                    | 13,952                                      |  |
| Non-controlling interest        |           | 145                                      | (373)  | 1,413                                     | 306   |  |
|                                 |           | 10,930                                   | 2,915  | 26,063                                    | 14,258                                      |  |
|                                 |           |  |  |   |   |  |
| Total comprehensive income      | attributa |  | 2 2 2 0  | 24 (14                                    | 14.011                                      |  |
| Owners of the Company           |           | 10,767                                   | 3,339  | 24,614                                    | 14,011                                      |  |
| Non-controlling interest        |           | 145                                      | (373)  | 1,413                                     | 306   |  |
|                                 |           | 10,912                                   | 2,966  | 26,027                                    | 14,317                                      |  |
|                                 |           |  |  |   |   |  |
| Earnings per share (sen):       | ЪĄ        | 7.05                                     | 2.50   | 22.02                                     | 14.05                                       |  |
| - Basic and Diluted             | <b>B9</b> | 7.85                                     | 3.52   | 22.82                                     | 14.95                                       |  |

The Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the Annual Financial Statements for the year ended 31 December 2015 and the accompanying explanatory notes to the quarterly report.



# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2016 (UNAUDITED)

|  | NOTE | As at<br>30 September 2016<br>(Unaudited)<br>RM'000 | As at<br>31 December 2015<br>(Audited)<br>RM'000 |
|--|------|---|--|
| ASSETS                                     |      |   |  |
| Non-Current Assets                         |      |   |  |
| Property, plant and equipment              |      | 100,111   | 100,226  |
| Goodwill on consolidation                  |      | 10,650  | 10,650   |
| Other investment                           |      | 17  | 17   |
|  | l    | 110,778   | 110,893  |
| Current Assets                             |      |   |  |
| Inventories                                |      | 80,191  | 130,631  |
| Trade receivables                          |      | 80,410  | 81,873   |
| Other receivables                          |      | 786   | 3,295  |
| Amount owing from related companies        |      | 2,256   | -  |
| Tax recoverable                            |      | 3,508   | 3,315  |
| Derivative financial assets                | B11  | -   | 21   |
| Cash and cash equivalents                  |      | 47,285  | 36,919   |
|  | l    | 214,436   | 256,054  |
| TOTAL ASSETS                               |      | 325,214   | 366,947  |
| EQUITY AND LIABILITIES                     |      |   |  |
| Share Capital and Reserves                 |      |   |  |
| Share capital                              |      | 124,407   | 93,305   |
| Retained earnings                          | B10  | 86,759  | 91,415   |
| Other components of equity                 |      | 4,596   | 10,159   |
| Equity Attributable to Owners              |      | 01 <i>E 7/</i> 0                                    | 104.070  |
| of the Company<br>Non-controlling interest |      | <b>215,762</b><br>(1,060)                           | <b>194,879</b><br>(2,473)                        |
| •  |      |   | · · · · · · · · · · · · · · · · · · ·            |
| Total Equity                               |      | 214,702   | 192,406  |

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Annual Financial Statements for the year ended 31 December 2015 and the accompanying explanatory notes to the quarterly report.



#### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2016 (UNAUDITED) (cont'd)

|   | NOTE         | As at<br>30 September 2016<br>(Unaudited)<br>RM'000 | As at<br>31 December 2015<br>(Audited)<br>RM'000 |
|---|--------------|---|--|
| EQUITY AND LIABILITIES (cor   | <u>nt'd)</u> |   |  |
| Non-Current Liabilities   |              |   |  |
| Long-term borrowings  | B12          | 4,948   | 6,537  |
| Retirement benefits   |              | 545   | 456  |
| Deferred tax  |              | 4,535   | 5,857  |
| <b>Total Non-Current Liabilities</b>  |              | 10,028  | 12,850   |
| Current Liabilities   |              |   |  |
| Trade payables  |              | 31,293  | 38,087   |
| Other payables  |              | 8,709   | 16,221   |
| Amount owing to directors   |              | 117   | 1,187  |
| Derivative financial liabilities  | B11          | 46  | -  |
| Short-term borrowings   | B12          | 52,378  | 100,989  |
| Income tax  |              | 4,410   | 2,542  |
| Bank overdraft  |              | 3,531   | 2,665  |
| <b>Total Current Liabilities</b>  |              | 100,484   | 161,691  |
| Total Liabilities   |              | 110,512   | 174,541  |
| TOTAL EQUITY AND<br>LIABILITIES   |              | 325,214   | 366,947  |
| Net Assets (NA) per share<br>attributable to ordinary equity<br>holders of the Company (RM) |              | 1.73  | 2.09   |

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Annual Financial Statements for the year ended 31 December 2015 and the accompanying explanatory notes to the quarterly report.



# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED)

| Note   | Share<br>Capital<br>RM'000 | <u>Non-</u><br>Share<br>Premium<br>Reserve<br>RM'000 | <u>-Distributable l</u><br>Warrants<br>Reserve<br>RM'000 | <u>Reserves</u><br>Foreign<br>Translation<br>Reserve<br>RM'000 | <u>Distributable</u><br>Retained<br>Earnings<br>RM'000 | Attributable to<br>Owners of the<br>Company<br>RM'000 | Non-<br>Controlling<br>Interest<br>RM'000 | Total<br>Equity<br>RM'000    |
|--|----------------------------|--|--|--|--|---|---|------------------------------|
| Balance at 1 January 2016  | 93,305                     | 5,528  | 5,233  | (601)  | 91,415   | 194,880   | (2,473)                                   | 192,407                      |
| Total comprehensive income<br>for the period<br>Dividend<br>Bonus Issue                      | 31,102                     | (5,528)  |  | (36)   | 24,650<br>(3,732)<br>(25,574)                          | 24,614<br>(3,732)                                     | 1,413                                     | 26,027<br>(3,732)            |
| Balance at 30 September 2016   | 124,407                    | -  | 5,233  | (637)  | 86,759   | 215,762   | (1,060)                                   | 214,702                      |
| <b>Balance at 1 January 2015</b><br>Total comprehensive income<br>for the period<br>Dividend | 93,305                     | 5,528<br>-<br>-                                      | 5,233  | (683)<br>59  | 77,379<br>13,952<br>(3,266)                            | 180,762<br>14,011<br>(3,266)                          | (832)<br>306                              | 179,930<br>14,317<br>(3,266) |
| Balance at 30 September 2015   | 93,305                     | 5,528  | 5,233  | (624)  | 88,065   | 191,507   | (526)                                     | 190,981                      |

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Financial Statements for the year ended 31 December 2015 and the accompanying explanatory notes to the quarterly report.



#### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED)

|   | NOTE | Current<br>Year-To-Date<br>30-09-2016<br>RM'000 | Preceding<br>Year-To-Date<br>30-09-2015<br>RM'000 |
|---|------|---|---|
| Net cash from operating activities                  | B15  | 69,431  | 18,290  |
| Net cash used in investing activities               | B15  | (5,010)   | (8,407)   |
| Net cash used in financing activities               | B15  | (55,266)  | (1,567)   |
| Net increase in cash and cash equivalents           |      | 9,155   | 8,316   |
| Adjustment for foreign exchange differentials       |      | 353   | 59  |
| Cash and cash equivalents as of beginning of period |      | 34,246  | 25,494  |
| Cash and cash equivalents as of end of period       |      | 43,754  | 33,869  |

Cash and cash equivalents at the end of the financial reporting period comprise the following:

|                        | Current       | Preceding     |
|------------------------|---------------|---------------|
|                        | Year-To-Date  | Year-To-Date  |
|                        | 30-09-2016    | 30-09-2015    |
|                        | <b>RM'000</b> | <b>RM'000</b> |
| Cash and bank balances | 47,285        | 36,628        |
| Bank overdraft         | (3,531)       | (2,759)       |
|                        | 43,754        | 33,869        |

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Annual Financial Statements for the year ended 31 December 2015 and the accompanying explanatory notes to the quarterly report.



JOHORE TIN BERHAD (Incorporated in Malaysia)

AND ITS SUBSIDIARY COMPANIES

#### NOTES TO THE FINANCIAL INFORMATION FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED)

#### PART A

#### EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS 134: INTERIM FINANCIAL REPORTING ("MFRS 134")

#### A1. Basis of Preparation

The unaudited condensed interim financial statements for the third quarter ended 30 September 2016 have been prepared in accordance with MFRS 134 *Interim Financial Reporting* and with IAS 34 *Interim Financial Reporting*, and the applicable disclosure provisions on paragraph 9.22 of the Listing Requirements of the Bursa Malaysia Securities Berhad ("Bursa Securities"), and should be read in conjunction with the annual audited financial statements of the Group for the financial year ended 31 December 2015.

These condensed consolidated interim financial statements are prepared under historical cost convention, which are in compliance with MFRSs and the requirements of the Companies Act 1965 in Malaysia. These are the Group's first set of condensed interim financial statements prepared in accordance with MFRSs, which are also in line with International Financial Reporting Standards as issued by the International Accounting Standards Board.

#### A2. Changes in Accounting Policies

The accounting policies and methods of computation adopted by the Group for these unaudited condensed interim financial statements are consistent with those in the audited financial statements for the financial year ended 31 December 2015.

a) The Group has adopted the following applicable new/revised accounting standards ("MFRSs") and Issues Committee Interpretations (including consequential amendments) ("IC Int."): Amendments to MFRS 10, MFRS 12 AND MFRS 127 (2011) Investment Entities Amendments to MFRS 132 Offsetting Financial Assets and Financial Liabilities Amendments to MFRS 136 Recoverable Amount Disclosures for Non-Financial Assets IC Int. 21 Levies

The above MFRSs and IC Int. did not have any material impact on the Group's financial statements.

b) The Group has not applied in advance the following applicable new/revised accounting standards ("MFRSs") and Issues Committee Interpretations (including consequential amendments) ("IC Int.") that have been issued by the Malaysian Accounting Standards Board ("MASB") but are not yet effective for the current financial period:

| MFRS and IC Interpretations  | Effective Date                         |
|--|--|
| MFRS 9 Financial Instruments (IFRS 9 issued by IASB in July 2014)        | 1 January 2018                         |
| MFRS 15 Revenue from Contracts and Amendments to MFRS 15 Effective       |  |
| Date of MFRS 15  | 1 January 2018                         |
| Amendments to MFRS 10, MFRS 12 and MFRS 128 (2011) Investment Entities   |  |
| - Applying the Consolidation Exception                                   | 1 January 2016                         |
| Amendments to MFRS 101 Presentation of Financial Statements - Disclosure |  |
| Initiative   | 1 January 2016                         |
| Amendments to MFRS 116 and MFRS 138 Clarification of Acceptance Methods  |  |
| of Depreciation and Amortisation   | 1 January 2016                         |
| Amendments to MFRS 127 (2011) Equity Method in Separate Financial        |  |
| Statements   | 1 January 2016                         |
| The share MEDS, and IC last will not have successful immediate on the C  | ······································ |

The above MFRSs and IC Int. will not have any material impact on the Group's financial statements.



**JOHORE TIN BERHAD** (Incorporated in Malaysia)

AND ITS SUBSIDIARY COMPANIES

#### NOTES TO THE FINANCIAL INFORMATION FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED) (cont'd)

#### A3. Audit Qualification

There was no qualification on the annual audited financial statements of the Group for the year ended 31 December 2015.

#### A4. Seasonal or Cyclical Factors

The Group's operations are not significantly affected by any seasonal or cyclical factors.

#### A5. Unusual Items

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the financial reporting period under review.

#### A6. Debt and Equity Securities

There were no issuance, cancellation, repurchases, resale and repayment of debts and equity securities for the current financial reporting period.

#### A7. Changes in Estimates

There were no changes in estimates of amounts reported in prior interim periods of the current financial reporting period that have a material effect in the current interim period.

#### A8. Dividend Paid

The final single-tier dividend of 4 sen (31.12.2014: 3.5 sen), amounting to RM3,732,213 (31.12.2014: RM3,265,686), in respect of the financial year ended 31 December 2015, had been paid on 29 July 2016 to the depositors registered in the Record of Depositors at the close of business on 1 July 2016.

#### A9. Subsequent Material Events

There were no material events subsequent to the end of the current financial reporting period that have not been reflected in the financial statements for the current interim period.

#### A10. Contingent Liabilities

|  | THE COMPANY          |         |  |
|--|----------------------|---------|--|
|  | 30-09-2016 31-12-201 |         |  |
|  | RM'000               | RM'000  |  |
| Corporate guarantee given to licensed banks for banking facilities | 58,768               | 107,771 |  |
| Deed guarantee given to a customer for products sold               | 1,965                | 8,858   |  |
| Deed guarantee given to suppliers for products purchased           | 1,501                | 1,224   |  |

#### A11. Changes in the Composition

There are no changes in the composition of the entity during the current interim period, including business combinations, obtaining or losing control of subsidiaries and long-term investments, restructurings, and discontinued operations.

#### A12. Operating Segments

#### a) Business Segments

The Group has three reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different products, and are managed separately because they require different technology and marketing strategies.

The following summary describes the operations in each of the Group's reportable segments:

- 1) Investment Holding Investment holding and provision of management services.
- 2) Tin Manufacturing Manufacturing of various tins, cans and other containers.
- 3) Food and Beverage Manufacturing and selling of milk and related dairy products.



#### NOTES TO THE FINANCIAL INFORMATION FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED) (cont'd)

# A12. Operating Segments (Cont'd)

a) Business Segments (Cont'd)

| THE GROUP                        | Investment<br>Holding | Tin<br>Manufacturing | Food &<br>Beverage | Group   |
|----------------------------------|-----------------------|----------------------|--------------------|---------|
| <u>30 September 2016</u>         | RM'000                | RM'000               | RM'000             | RM'000  |
| External revenue                 | -                     | 68,474               | 254,328            | 322,802 |
| Inter-segment revenue            | -                     | 17,882               | 583                | 18,465  |
| Dividend income                  | 10,001                | -                    | -                  | 10,001  |
| Management income                | -                     | -                    | -                  | -       |
| Total revenue                    | 10,001                | 86,356               | 254,911            | 351,268 |
| Reportable segment (loss)/profit | (1,535)               | 8,686                | 18,912             | 26,063  |
| Reportable segment assets        | 3,252                 | 120,165              | 201,797            | 325,214 |
| <u>30 September 2015</u>         | RM'000                | RM'000               | RM'000             | RM'000  |
| External revenue                 | -                     | 62,037               | 240,287            | 302,324 |
| Inter-segment revenue            | -                     | 11,638               | 11,731             | 23,369  |
| Dividend income                  | 4,843                 | -                    | -                  | 4,843   |
| Management income                | -                     | -                    | -                  | -       |
| Total revenue                    | 4,843                 | 73,675               | 252,018            | 330,536 |
| Reportable segment (loss)/profit | (1,436)               | 2,964                | 12,730             | 14,258  |
| Reportable segment assets        | 1,070                 | 129,078              | 177,014            | 307,162 |

#### b) Geographical Segments

The Group's principal business activities are manufacturing of various tins, cans and other containers, and are primarily carried out in Malaysia and Indonesia.

| THE GROUP<br><u>30 September 2016</u> | Malaysia<br>RM'000 | Indonesia<br>RM'000 | Elimination<br>RM'000 | Consolidated<br>RM'000 |
|---------------------------------------|--------------------|---------------------|-----------------------|------------------------|
| Revenue                               |                    |                     |                       |                        |
| External revenue                      | 322,802            | -                   | -                     | 322,802                |
| Inter-segment revenue                 | 18,465             | -                   | (18,465)              | -                      |
| Dividend income                       | 10,001             | -                   | (10,001)              | -                      |
| Management income                     |                    | -                   | -                     | -                      |
| Total revenue                         | 351,268            | -                   | (28,466)              | 322,802                |
| Segment results                       | 44,589             | 10                  | (9,997)               | 34,602                 |
| Finance costs                         | (2,027)            | -                   | -                     | (2,027)                |
| Profit before tax                     | 42,562             | 10                  | (9,997)               | 32,575                 |
| Tax expense                           | (6,512)            | -                   | -                     | (6,512)                |
| Net profit for the period             | 36,050             | 10                  | (9,997)               | 26,063                 |
| <b>Other Information:</b>             |                    |                     |                       |                        |
| Capital expenditure                   | 5,276              | -                   | 60                    | 5,336                  |
| Depreciation and amortisation         | 5,454              | -                   | (3)                   | 5,451                  |
| Segment assets                        | 545,906            | 878                 | (221,570)             | 325,214                |
| Segment liabilities                   | 209,157            | -                   | (98,645)              | 110,512                |

#### NOTES TO THE FINANCIAL INFORMATION FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED) (cont'd)

#### A12. Segmental Reporting (Cont'd)

b) Geographical Segments (Cont'd)

| THE GROUP<br><u>30 September 2015</u>    | Malaysia<br>RM'000 | Indonesia<br>RM'000 | Elimination<br>RM'000 | Consolidated<br>RM'000 |
|--|--------------------|---------------------|-----------------------|------------------------|
| <b>Revenue</b><br>External revenue       | 202 224            |                     |                       | 202 224                |
|  | 302,324<br>23,369  | -                   | (23,369)              | 302,324                |
| Inter-segment revenue<br>Dividend income | 4,843              | -                   | (4,843)               | -                      |
| Management income                        | 4,845              | -                   | (4,043)<br>-          | -                      |
| Total revenue                            | 330,536            | -                   | (28,212)              | 302,324                |
| Segment results                          | 26,340             | 32                  | (5,049)               | 21,323                 |
| Finance costs                            | (1,567)            | -                   | -                     | (1,567)                |
| Profit before tax                        | 24,773             | 32                  | (5,049)               | 19,756                 |
| Tax expense                              | (5,498)            | -                   | -                     | (5,498)                |
| Net profit for the period                | 19,275             | 32                  | (5,049)               | 14,258                 |
| Other Information:                       |                    |                     |                       |                        |
| Capital expenditure                      | 8,615              | -                   | -                     | 8,615                  |
| Depreciation and amortisation            | 5,705              | -                   | (3)                   | 5,702                  |
| Segment assets                           | 478,083            | 820                 | (171,741)             | 307,162                |
| Segment liabilities                      | 165,049            | -                   | (48,868)              | 116,181                |

#### A13. Related Party Transactions

The amount owing to directors are unsecured, interest free advances and repayable on demand. Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operation decisions. The related parties and their relationship with the Company are as follows:

|                          | THE GROUP    |              |  |
|--------------------------|--------------|--------------|--|
|                          | Current      | Preceding    |  |
|                          | Year-To-Date | Year-To-Date |  |
|                          | 30-09-2016   | 30-09-2015   |  |
| Directors of the Company | RM           | RM           |  |
| - Rental of factory      | 12,600       | 12,600       |  |
| - Rental of hostel       | 9,000        | 6,000        |  |
| Related Company          | RM           | RM           |  |
| - Sales of goods         | 5,099,316    | 9,934,602    |  |
| - Purchases of goods     | 314,991      | 518,481      |  |

A Director of a subsidiary has entered into a tenancy agreement with the Group's subsidiary. Both parties had mutually agreed to renew in every two (2) years at a renewed monthly rental of RM1,400 and shall expire on 14 November 2017. Another Director of the Group had entered into a hostel tenancy agreement with the Group's subsidiary and both parties had mutually agreed to renewed in every two (2) years at a renewed monthly rental of RM1,000 and shall expire on 31 March 2017.

The directors of the Group and the Company are of the opinion that the above transactions have been entered into in the normal course of business and have been established under terms that are not less favourable than those arranged with independent third parties.

[End of Part A]



#### NOTES TO THE FINANCIAL INFORMATION FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED) (cont'd)

#### PART B EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF THE BURSA SECURITIES

#### B1. Review of Group Performance

#### a) Current Year Quarter compared with Preceding Year Corresponding Quarter

The Group recorded a revenue of RM115.87 million and profit before tax of RM14.11 million for the third quarter as compared to preceding year corresponding quarter of RM97.92 million and profit before tax of RM4.43 million respectively. The revenue increased by RM17.95 million and the profit before tax increased by RM9.68 million respectively as compared to the third quarter of the preceding year.

For the tin manufacturing segment, revenue increased by RM2.58 million from RM20.39 million to RM22.97 million mainly due to higher sales in the printing services. Profit before tax increased by RM4.41 million to RM4.95 million for the current quarter as compared to RM0.54 million in the preceding year corresponding quarter, mainly due to higher sales revenue and lower material costs.

For the F&B segment, revenue increased by RM15.58 million from RM77.32 million to RM92.9 million due to higher sales on dairy products. The profit before tax increased by RM5.39 million from RM4.39 million in the preceding year corresponding quarter as compared to RM9.78 million for the current quarter under review mainly due to foreign exchange gain on financial settlement.

#### b) Current Year-To-Date compared with Preceding Year-To-Date

The Group has recorded a revenue of RM322.8 million and profit before tax of RM32.58 million for the 9 months' ended 30 September 2016 as compared to preceding year-to-date of RM302.32 million and RM19.76 million respectively. The Group's revenue increased by RM20.48 million and the profit before tax increased by RM12.82 million respectively as compared to preceding year-to-date.

For the tin manufacturing segment, revenue increased by RM6.43 million from RM62.04 million to RM68.47 million mainly due to higher sales in the edible oil industry and in the printing services. Profit before tax increased by RM6.88 million from RM4.52 million to RM11.4 million mainly due to higher sales revenue and lower material costs.

For the F&B segment, revenue increased by RM14.04 million from RM240.29 million to RM254.33 million due to higher sales on dairy products. The profit before tax was increased by RM5.83 million from RM16.88 million to RM22.71 million mainly due to foreign exchange gain on financial settlement in the current year.



#### JOHORE TIN BERHAD (Incorporated in Malaysia)

AND ITS SUBSIDIARY COMPANIES

#### NOTES TO THE FINANCIAL INFORMATION FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED) (cont'd)

#### B2. Variation of Results against Preceding Quarter

For the current quarter under review, the Group's profits before tax increased by RM1.58 million to RM14.11 million as compared to profit before tax of RM12.53 million in the preceding quarter ended 30 June 2016.

#### a) Tin Manufacturing Industry

Profit before tax for tin manufacturing segment increased by RM2.23 million from RM2.72 million in the previous quarter as compared to the current quarter of profit before tax of RM4.95 million. The increase in profit is mainly due to better sales margin in the current quarter.

#### b) F&B Industry

Profit before tax for F&B segment decreased slightly by RM0.54 million from RM10.32 million in the previous quarter as compared to the current quarter of profit before tax of RM9.78 million. The decreased in profit before tax was mainly due to lower foreign exchange gain in the current quarter as compared to the previous quarter.

#### B3. **Prospects of the Group**

#### a) Tin Manufacturing Industry

The demand for the tin manufacturing industry will remain challenging due to higher material costs. If the material costs remain unfavourable in the near term, the Group may have to adjust the selling prices accordingly. This segment will continue to be profitable.

#### b) F&B Industry

Demand is expected to remain strong although we foresee a very competitive market. This segment will continue to be profitable despite volatility in raw materials prices and uncertainties in global economies.

#### B4. Revenue or Profit Estimates

This is not applicable to the Group for the current financial reporting period under review.

#### **B5. Profit Forecast or Profit Guarantee**

The profit forecast is not applicable to the Group for the current financial reporting period.

#### B6. Tax Expense

| -                                | Individual Quarter |            | <b>Cumulative Quarter</b> |            |
|----------------------------------|--------------------|------------|---------------------------|------------|
|                                  | 30-09-2016         | 30-09-2015 | 30-09-2016                | 30-09-2015 |
|                                  | RM'000             | RM'000     | RM'000                    | RM'000     |
| Current period:                  |                    |            |                           |            |
| - Income tax                     | 3,368              | 1,633      | 7,834                     | 5,955      |
| - Deferred tax                   | (188)              | (95)       | (1,322)                   | (172)      |
|                                  | 3,180              | 1,795      | 6,512                     | 5,783      |
| Over-provision in previous year: |                    |            |                           |            |
| - Income tax                     | -                  | (285)      | -                         | (285)      |
| - Deferred tax                   | -                  | -          | -                         | -          |
|                                  | 3,180              | 1,510      | 6,512                     | 5,498      |



#### NOTES TO THE FINANCIAL INFORMATION FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED) (cont'd)

#### B7. Status of Corporate Proposals and Utilisation of Proceeds Raised from Rights Issue

The Company has increased its share capital by 23,326,333 new ordinary shares of RM1.00 each at an issue price of RM1.28 each per share, amounting to RM29,857,706.24 from the Rights Issue on 27 November 2012.

The status of the utilisation of proceeds from the rights issue as at 30 September 2016 are summarised as follows:

| Purpose                                     | Proposed<br>Utilisation | Actual<br>Utilisation | Intended<br>Timeframe | Deviati | on   |
|---|-------------------------|-----------------------|-----------------------|---------|------|
|   | <b>RM'000</b>           | <b>RM'000</b>         | (Within)              | RM'000  | %    |
| i) Purchase of land and construction of new | 1 5 000                 | 1.5.000               |                       |         |      |
| warehouse and factory                       | 15,000                  | 15,000                | 18 months             | -       | -    |
| ii) Purchase of machineries                 |                         |                       |                       |         |      |
| and equipment                               | 8,000                   | 8,000                 | 18 months             | -       | -    |
| iii) Upgrading works                        | 1,500                   | 1,161                 | 18 months *           | 339     | 1.14 |
| iv) Working capital                         | 4,857                   | 4,857                 | 12 months             | -       | -    |
| v) Rights issue expenses                    | 500                     | 500                   | 1 month               | -       | -    |
|   | 29,857                  | 29,518                |                       | 339     | 1.14 |

\* The utilisation of upgrading works is expected to be utilised in year 2016.

#### B8. Notes to the Statement of Profit or Loss and Other Comprehensive Income

Included in the Statement of Profit or Loss and Other Comprehensive Income are as follows:

|                                       | Individual Quarter |            | <b>Cumulative Quarter</b> |            |
|---------------------------------------|--------------------|------------|---------------------------|------------|
|                                       | 30-09-2016         | 30-09-2015 | 30-09-2016                | 30-09-2015 |
|                                       | RM'000             | RM'000     | RM'000                    | RM'000     |
| Interest income                       | (51)               | (60)       | (216)                     | (208)      |
| Other income                          | (275)              | (806)      | (958)                     | (1,477)    |
| Interest expense                      | 661                | 524        | 2,027                     | 1,567      |
| Depreciation and amortisation         | 1,822              | 1,902      | 3,663                     | 5,702      |
| Gain on disposal of property, plant   |                    |            |                           |            |
| and equipment                         | -                  | -          | 110                       | -          |
| Realised foreign exchange (gain)/loss | (260)              | 822        | (4,193)                   | 5,079      |
| Unrealised foreign exchange           |                    |            | . ,                       |            |
| loss/(gain)                           | -                  | -          | 681                       | (927)      |
| Loss/(Gain) on derivatives            | 103                | (505)      | 66                        | (459)      |
| Exceptional items                     | -                  | -          | -                         | -          |



#### NOTES TO THE FINANCIAL INFORMATION FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED) (cont'd)

#### **B9.** Earnings Per Share

The basic earnings per share is calculated based on the net profit divided by the weighted average number of ordinary shares in issues during the financial reporting period which is as follows:

|  | Individual Quarter          |                            | <b>Cumulative Quarter</b>   |                             |
|--|-----------------------------|----------------------------|-----------------------------|-----------------------------|
| Profit for the period (RM'000)                           | <b>30-09-2016</b><br>10,785 | <b>30-09-2015</b><br>3,288 | <b>30-09-2016</b><br>24,650 | <b>30-09-2015</b><br>13,952 |
| Weighted average number of ordinary shares ('000 shares) | 137,450                     | 93,305                     | 108,020                     | 93,305                      |
| Basic and Diluted Earnings per<br>Share (Sen)            | 7.85                        | 3.15                       | 22.82                       | 14.95                       |

For the financial reporting period under review, the outstanding warrants does not have a dilutive effect to the earnings per ordinary share as the average market price of ordinary shares as at the end of the reporting period was below the exercise price of the warrants.

#### B10. Disclosure of Realised and Unrealised Profits

The breakdown of the realised and unrealised profits or losses as at the end of the financial reporting period is as follows:

|  | THE GROUP            |                      |
|--|----------------------|----------------------|
|  | As at                | As at                |
| Total retained earnings (Company and its subsidiaries)   | 30-09-2016<br>RM'000 | 31-12-2015<br>RM'000 |
| - realised   | 170,241              | 171,716              |
| - unrealised   | (5,283)              | (3,512)              |
|  | 164,958              | 168,204              |
| Less: Consolidation adjustments                          | (78,199)             | (76,789)             |
| Total group retained earnings as per unaudited condensed |                      |                      |
| consolidated statement of financial position             | 86,759               | 91,415               |

#### B11. Derivative Financial Instruments

As at 30 September 2016, the Group has entered into the short-term foreign currency forward contract, to hedge its purchases denominated in foreign currency so as to limit the exposure to fluctuations in foreign exchange rates. The details of the foreign currency forward contracts are as follows:

|                                   | THE GROUP                     |                               |
|-----------------------------------|-------------------------------|-------------------------------|
| Type of Derivatives               | As at<br>30-09-2016<br>RM'000 | As at<br>31-12-2015<br>RM'000 |
| Forward Contracts (US Dollar)     |                               |                               |
| Fair Value                        | 8,834                         | 3,434                         |
| Less: Contract/Notional Value     | 8,788                         | 3,455                         |
| Loss/(Gain) on Fair Value Changes | 46                            | (21)                          |



#### NOTES TO THE FINANCIAL INFORMATION FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED) (cont'd)

#### B11. Derivative Financial Instruments (Cont'd)

All contracts entered by the Group are executed with creditworthy financial institutions in Malaysia. As a result, the credit risk or the risk of counterparties defaulting is minimal. The Group also has a low liquidity risk as it maintains sufficient fund to settle the entire derivative financial instruments when they fall due.

However, the Group is subject to market risk in term of foreign currency, on sales and purchases that are denominated in foreign currency other than Ringgit Malaysia. The Group maintains a natural hedge, whenever is possible, by matching the receivables and the payables in the same currency, any unmatched balances will be hedged by the forward foreign currency contracts.

#### B12. Loan and Borrowings

The Group's bank loan and borrowings as at the end of the financial reporting period are as follows:

|   | THE GROUP           |                     |
|---|---------------------|---------------------|
|   | As at<br>30-09-2016 | As at<br>31-12-2015 |
|   | RM'000              | RM'000              |
| Current portion (secured):                  |                     |                     |
| Term loans                                  | 1,973               | 1,929               |
| Short-term banking facilities               | 42,546              | 92,552              |
| Revolving credit                            | 7,750               | 4,001               |
| Hire purchase payables (see Note B13 below) | 109                 | 2,507               |
|   | 52,378              | 100,989             |
| Non-current portion (secured):              |                     |                     |
| Term loans                                  | 4,840               | 6,344               |
| Hire purchase payables (see Note B13 below) | 108                 | 193                 |
|   | 4,948               | 6,537               |
| Total loan and borrowings                   | 57,326              | 107,526             |

Except for the above, the Group's other banking facilities (all pertaining to certain subsidiary companies) are secured by way of corporate guarantee issued by the Company.

#### B13. Hire Purchase Payables

The Group's hire purchase payables as at the end of the financial reporting period are as follows:

|  | THE GROUP                     |                               |  |
|--|-------------------------------|-------------------------------|--|
|  | As at<br>30-09-2016<br>RM'000 | As at<br>31-12-2015<br>RM'000 |  |
| Minimum hire purchase payments             | 224                           | 2,791                         |  |
| Less: Future finance charges               | (7)                           | (91)                          |  |
| Present value of hire purchase payables    | 217                           | 2,700                         |  |
| Less: Current portion (see Note B12 above) | (109)                         | (2,507)                       |  |
| Non-current portion (see Note B12 above)   | 108                           | 193                           |  |



#### NOTES TO THE FINANCIAL INFORMATION FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2016 (UNAUDITED) (cont'd)

#### B14. Warrants Reserve

The movements in the warrants reserve of the Company are as follows:

|                              | THE           | THE GROUP     |  |  |
|------------------------------|---------------|---------------|--|--|
|                              | As at         | As at         |  |  |
|                              | 30-09-2016    | 31-12-2015    |  |  |
|                              | <b>RM'000</b> | <b>RM'000</b> |  |  |
| Balance at the end of period | 5,233         | 5,233         |  |  |

As at the end of the reporting period under review, no warrants have been exercised.

#### B15. Notes to the Condensed Consolidated Statement of Cash Flows

The details of major components in the Statement of Cash Flows comprises as follows:

|  | THE GROUP                                       |   |
|--|---|---|
|  | Current<br>Year-To-Date<br>30-09-2016<br>RM'000 | Preceding<br>Year-To-Date<br>30-09-2015<br>RM'000 |
| a) Cash Flows from Operating Activities            |   |   |
| Decrease in inventories                            | 50,440  | 36,066  |
| Decrease/(Increase) in trade and other receivables | 70  | (2,112)   |
| Decrease in trade and other payables               | (16,465)  | (37,843)  |
| Income tax paid                                    | (6,462)   | (4,986)   |
| Income tax refund                                  | 304   | 43  |
| b) Cash Flows from Investing Activities            |   |   |
| Purchase of property, plant and equipment          | (5,336)   | (8,615)   |
| c) Cash Flows from Financing Activities            |   |   |
| Dividend paid                                      | (3,732)   | (3,266)   |
| Net (repayment)/drawdown of short-term borrowings  | (49,909)  | 6,945   |
| Repayment of term loan                             | (1,076)   | (1,442)   |
| Net drawdown of revolving credit                   | 3,749   | -   |
| Repayment of hire purchase payables                | (1,886)   | (2,238)   |

#### B16. Proposed Dividend

During the financial reporting period under review, the Directors did not recommend any interim dividend for the financial period ended 30 September 2016.

#### B17. Material Litigations

There were no pending material litigations since the date of last audited annual statement of financial position.

#### B18. Authorisation for Issue

The second quarter unaudited financial statements were authorised for issue by the Board of Directors in accordance to the Board of Directors meeting held on 22 November 2016.

[End of Report]